

DESPRIER PRESENTED BY (US) United Street Street

NEW YORK WORLD'S FAIR 1964-1965 CORPORATION
INTERNATIONAL EXPOSITION AT FLUSHING MEADOW PARK
FLUSHING 52, N.Y. - TELEPHONE-AREA CODE 212-WF 4-1964 - CABLE ADDRESS WORLDSFAIR

PRESIDENT

STUART CONSTABLE

JULY 2, 1962

MEMORANDUM TO ALL EXHIBITORS & CONCESSIONAIRES
FROM STUART CONSTABLE
SUBJECT OPERATING COSTS

Detective Agency, Inc., and World's Fair Maintenance Company will required by exhibitors.

Allied Maintenance Corporation, Pinkerton's National Provide the Various operating, Security and Maintenance Company will required by exhibitors.

It is impossible to estimate with any degree of accuracy the operating costs of any exhibitor without first having knowledge of his building and special requirements. However, in the interest of providing some sort of yard stick for this cost we have listed the hourly costs of labor which would be involved in the housekeeping, mechanical maintenance, landscaping and security functions.

Porter (all around cleaning) Matron Window Cleaner Engineer (Refrig.) Trades - Carpenter, Plumber, etc. Landscape	\$ 3.10 \$ 2.60 \$ 5.50 \$ 6.50 \$ 8.50 to \$10.50
Landscape	\$ 4.50 to \$ 6.50
Security	\$ 3.50
Journeyman electrician on a call basis	\$13.00
Journeyman electrician on full-time basis	\$11.00

In computing costs in this area we must take into consideration needs in the way of coverage from a standpoint of service and what is needed to satisfy the operational requirements.

contd....

All Exhibitors & Concessionaires Operating Costs (Contd.)

In staffing exhibits it will be possible to draw the necessary personnel from a labor pool maintained by the authorized service company. Where several exhibitors are adjacent it will be possible to utilize the same authorized personnel in several exhibits. Larger exhibitors will require full time services of some of these trades.

When exhibitors have complete information available regarding their structures and grounds the above mentioned organizations will provide free consulting service covering complete maintenance and security costs.