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NEW YORK WORLD'S FAIR 1964-1965 CORPORATION INTERNATIONAL EXPOSITION AT FLUSHING MEADOW PARK FLUSHING 52. N.Y. • TELEPHONE-AREA CODE 212-WF 4-1964 • CABLE ADDRESS WORLDSFAIR

PRESIDENT

WILLIAM E. POTTER

January 28, 1963

JAN 2 9 1352

Mr. Victor de Grazia
Executive Director
Board of Economic Development
State of Illinois
160 North LaSalle Street
Chicago, Illinois

Dear Vic:

I have seen the results of Red Motley's campaign in Illinois and I can well understand your concern with the problems of raising funds for the exhibit.

I think you are familiar with the New Jersey plan where professional men were hired to raise the \$1/2 million which was industries contribution. Of particular interest is the Governor's call on Presidents of the more important proposed contributors. It is my understanding that none of these refused his personal request. It is also my understanding that they are going to raise over \$1/2 million.

I was in Georgia last week. They are proposing a somewhat similar plan, but are bringing in individuals right down to the teenage level giving a small but beautifully designed lapel pin to each contributor. They are going after and will get \$1 million. They will probably ask the major organizations, such as the Junior Chamber of Commerce, the American Legion, Veterans of Foreign War, etc., to cosponsor and handle part of the drive.

Mr. Victor de Grazia Executive Director

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January 28, 1963

Washington, which is just putting in its bill, is going to ask the state's industry to share the major cost.

With a state with a wide complex of industry such as is the situation in Illinois, and you are the boy to do it.

I will be in St. Louis from the 3rd of February can be arranged.

Cordially,

W. E. Potter Executive Vice President



The Land Little

NEW YORK WORLD'S FAIR 1964-1965 CORPORATION INTERNATIONAL EXPOSITION AT FLUSHING MEADOW PARK FLUSHING 52.N.Y. * TELEPHONE AREA CODE 212 WF 4-1964 * CABLE ADDRESS WORLDS FAIR"

ROBERT MOSES

April 1. 1963

THE STATE OF ILLINOIS

AND THE

NEW YORK WORLD'S FAIR 1984 - 1985

in New York City's Flushing Meadow Park during the summers of 1964 of your State.

nations, and over thirty of our states will erect pavilions on the Fair-Exhibit.

The leading industries of our country, at least 45 foreign grounds. Congress recently appropriated \$17 million for the Federal

Per square foot for the two seasons, and foreign countries are paying \$3 per square foot, space in the Federal and States Area is rent free. Illinois has already reserved a 55,540 sq. ft. plot.

Many of the states which have reserved space are well along with their planning. Legislation has been passed by several setting up World's Fair Commissions and appropriating funds for the exhibit. Additional funds are coming from industrial contributions and, in some cases, revenue-producing features of the exhibits. In some instances, local industry is considering erecting the building as their contribution.

In order to develop an exhibit for the Fair, a certain time element is involved. The following time schedule has been evolved for the program:

Selection of Architect immediately
Design of Favilion 3 months
Raising of Funds concurrent
Development of Exhibit concurrent
Approvals & Advertising 1 month
Construction 6 n.c..ths
Exhibit Installation 2 months
12 months

367 DAYS TO OPENING DAY

The State of Illinois and the New York World's Fair 1984-1965

2 - April 1, 1963

where construction is not complicated and where a preliminary concept is already known but, in general, planning and development will take 12 months. In that the Fair opens its gates to the public on April 23, 1964, an immediate decision is imperative.

Certainly the State of Illinois has numerous features which are worthy of exposure to the Fair's 70 million visitors, and the rest of the world, through the vast coverage of Fair exhibits; through the millions of official World's Fair Guides published by Time, Inc.; and through repeated stories and pictures in the press, magazines, radio and new worldwide television. Such features of Illinois life and culture include:

Industrial Opportunities
Tourist Attractions
Local Entertainment
State Elstory
Lincolnia
Heritage and Future

We recommend that a World's Fair Committee be appointed, and report prepared to show concept, proposed budget and method of operation. These recommendations should be given statewide exposure to develop support for the project. The Fair Corporation is available to provide whatever assistance necessary to assure participation in the Fair by the State of Illinois.

Cordially,

W. E. Potter Executive Vice President

MEMORANDUM

NEW YORK WORLD'S FAIR 1964-1965 CORPORATION

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FROM

SUBJECT

DATE

APTE 16. LANG

The following telegram (activessed to Mr. N. tley)

was read to me by Mr. Motley's soure any tois afternoon:

Dear Mir. Mctey:

Collà les please le reard me information with would help us win an editorial advocating that illino's form a World's Fair Commission and am oriate \$1 million for an Dimois Exhilt at the New York World's

Thanks.

Light Hamen Maria Trailing

Mr. Metley thought perhans you will are this taken man.

Reading File



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April 1., 1233

ROHERT MOSES PRES. DENT

MW WES WALL - TOECHAL DELLAEBA

Mr. Repb Frances Associate Editor News Tribung Laskile, Libria

Dear lir, Faires;

MATERIAL MANNESS OF COST CAMPA STATE STATE

Mr. Motley has asked us to reply to your telegram regarding Illinois

For your information we are enclosing a copy of a paper entitled "The state of Elimons and the New York World's Fair 1364-1965," our States Status Report Progress Report No. 7 and several copies of

Progress in the Federal and States area has been stepped up considerably within the last few weeks. Appropriations have been passed in the Etales of Vernont, Masouri, Tennessee, West Virginia, Mariana and Alaska. A bill authorizing Pennsylvania's participation is expected to pass within a few days. There has been reneved interest in Calliornia and Texas and both of these exhibits are now assured. The State of Illinois has reserved one of the printed locations in the light adjacent to the United States Government exhibit. The suggested there tor your payings, Abraham Lincoln, will cause it to be one of the most

If we can provide you with any further information, please let us know.

I.i. T. Cr.icr Mirro/ac Director c! State Exhibits cc: E. Winter - E. Pazlet. Readin g DAYS TO OPENIE