

December 1, 1964

Mr. L. P. Columbus,

With respect to our verbal discussion on 10/11/64 concerning cost reduction items, I would like to submit the following for your consideration:

1. We institute a program of washing and reusing the Green 3X pads used in our floor maintenance program. This necessitates the purchase of a commercial type Philco washing machine and Dryer. The cost of these items would be readily amortized by the projected savings listed below. In addition these machines could be used to wash and salvage rags which are used in considerable quantity throughout the building.

Average Cost of 1 Box Pads.....	5	11.70
Number of Boxes used per week.....	x42	
Total.....	\$	491.40 Per week

Number of weeks of show season.....	x25	
Total.....	\$12,285.00	Per Season

Estimate of Boxes Used in Intrem Period		
80 Boxes @ 11.70 =	936.00	
		+936.00
		13,221.00 Total Cost

If pads are washed, dried and reused, the service life can be increased by a minimum of 100%, resulting with a saving of approximately 50 % of above cost.

50% of 13,221.00 = 6,610.50 Savings

Daily volume dry friends. 75 lbs per day

K. E. Cronk
 K. E. Cronk
 Building Manager
 Allied Maintenance

Bill
 This is model -
 I want for
 washer, which dryer.

W - 236
DE - 636

Bill
 Ed Repetti is in the market for a washer & dryer for Imperial model -- will you ask Philco price of same
 Thanks
 Lou

XERO COPY

XERO COPY

Ford Motor Company

State of Boxes Used in Intren Perlod
80 Boxes @ 11.70 = 936.00

December 2, 1964
can be increased
of above cost.

Mr. Richard Young
Philco Corporation
"C" and Tioga Streets
Philadelphia 34, Pa.
6,610.50 Savings

Dear Dick:

Pursuant our telephone conversation this morning concerning purchase of a washing machine and dryer the maintenance staff estimates that our daily volume of dry laundry would be 75 pounds. The pads to be washed are quite light in weight and are rather bulky.

R. E. Cronk
E. Cronk
Plant Manager
Maintenance

William W. Horsey
Operations Manager

Bill
Ad. Legendi
Mantel
12

WPH/ah
This is a...
630